

**HOUSE OF REPRESENTATIVES**

NINETY-THIRD SESSION

**H. F. No. 3438**

02/12/2024 Authored by Greenman; Rehm; Olson, L.; Frederick; Noor and others  
The bill was read for the first time and referred to the Committee on Commerce Finance and Policy

03/13/2024 Adoption of Report: Placed on the General Register as Amended  
Read for the Second Time

04/11/2024 Calendar for the Day, Amended  
Read Third Time as Amended  
Passed by the House as Amended and transmitted to the Senate to include Floor Amendments

05/01/2024 Passed by the Senate as Amended and returned to the House  
Refused to concur and a Conference Committee was appointed

05/13/2024 Conference Committee Report Adopted  
Read Third Time as Amended by Conference and repassed by the House

05/15/2024 Read Third Time as Amended by Conference and repassed by the Senate

- 1.1 A bill for an act
- 1.2 relating to consumer protection; making the failure to disclose mandatory fees in
- 1.3 advertising a deceptive trade practice; providing exemptions; amending Minnesota
- 1.4 Statutes 2022, section 325D.44, by adding subdivisions.
- 1.5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:
- 1.6 Section 1. Minnesota Statutes 2022, section 325D.44, is amended by adding a subdivision
- 1.7 to read:
- 1.8 Subd. 1a. **Advertisements, displays, or offers.** (a) A person engages in a deceptive
- 1.9 trade practice when, in the course of business, vocation, or occupation, the person advertises,
- 1.10 displays, or offers a price for goods or services that does not include all mandatory fees or
- 1.11 surcharges. If the person that disseminates an advertisement is independent of the advertiser,
- 1.12 the person is not liable for the content of the advertisement.
- 1.13 (b) For purposes of this subdivision, "mandatory fee" includes but is not limited to a fee
- 1.14 or surcharge that:
- 1.15 (1) must be paid in order to purchase the goods or services being advertised;
- 1.16 (2) is not reasonably avoidable by the consumer; or
- 1.17 (3) a reasonable person would expect to be included in the purchase of the goods or
- 1.18 services being advertised.
- 1.19 For the purposes of this subdivision, mandatory fee does not include taxes imposed by a
- 1.20 government entity on the sale, use, purchase, receipt, or delivery of the goods or services.
- 1.21 (c) A delivery platform is compliant with this subdivision if the platform satisfies all of
- 1.22 the following requirements:

2.1 (1) at the point when a consumer views and selects either a vendor or items for purchase,  
2.2 a delivery platform must display in a clear and conspicuous manner that an additional flat  
2.3 fee or percentage is charged. The disclosure must include the additional fee or percentage  
2.4 amount; and

2.5 (2) after a consumer selects items for purchase, but prior to checkout, a delivery platform  
2.6 must display a subtotal page that itemizes the price of the menu items and the additional  
2.7 fee that is included in the total cost.

2.8 (d) A person may charge a reasonable postage or shipping fee that is actually incurred  
2.9 by a consumer who has purchased a good that requires shipping.

2.10 (e) Nothing in this subdivision prevents a person from offering goods or services at a  
2.11 discounted price from the advertised, displayed, or offered price.

2.12 (f) A person offering goods or services in an auction where consumers can place bids  
2.13 on the goods or services and the total cost is indeterminable is compliant with this subdivision  
2.14 if the person discloses in a clear and conspicuous manner any mandatory fees associated  
2.15 with the transaction and that the total cost of the goods or services may vary.

2.16 (g) A person offering services where the total cost of a service is determined by consumer  
2.17 selections and preferences, or where the total cost of the service relates to distance or time,  
2.18 is compliant with this subdivision if the person discloses in a clear and conspicuous manner  
2.19 (1) the factors that determine the total price, (2) any mandatory fees associated with the  
2.20 transaction, and (3) that the total cost of the services may vary.

2.21 (h) A food or beverage service establishment, including a hotel, is compliant with this  
2.22 subdivision if, in every offer or advertisement for the purchase of a good or service that  
2.23 includes pricing information, the total price of the good or service being offered or advertised  
2.24 includes a clear and conspicuous disclosure of the percentage of any automatic and mandatory  
2.25 gratuities charged.

2.26 (i) A person is compliant with this subdivision if the person providing broadband Internet  
2.27 access service on its own or as part of a bundle is compliant with the broadband consumer  
2.28 label requirements under Code of Federal Regulations, title 47, section 8.1(a).

2.29 (j) A person is compliant with this subdivision if the person is compliant with the pricing  
2.30 requirements under United States Code, title 47, section 552.

2.31 (k) This subdivision is enforceable unless preempted by federal law.

3.1 **EFFECTIVE DATE.** This section is effective January 1, 2025, except that this section  
3.2 is effective June 1, 2025, for industries where the prices are regulated by the Metropolitan  
3.3 Airports Commission.

3.4 Sec. 2. Minnesota Statutes 2022, section 325D.44, is amended by adding a subdivision to  
3.5 read:

3.6 Subd. 1b. **Exemptions.** Subdivision 1a does not apply to the following:

3.7 (1) fees authorized by law related to the purchase or lease of a motor vehicle that are  
3.8 charged by a motor vehicle dealer, as defined by section 168.27, subdivision 1, paragraph  
3.9 (f);

3.10 (2) any business or the business' affiliate where either the business or the affiliate is  
3.11 regulated by the Minnesota Public Utilities Commission; or

3.12 (3) any fees, surcharges, or other costs associated with settlement services, as defined  
3.13 in the Real Estate Settlement Procedures Act, United States Code, title 12, section 2602(3).  
3.14 This clause does not apply to real estate broker commissions and fees.

3.15 **EFFECTIVE DATE.** This section is effective January 1, 2025, except that this section  
3.16 is effective June 1, 2025, for industries where the prices are regulated by the Metropolitan  
3.17 Airports Commission.